

# Corporate Overview



Software AG Government Solutions is a market leader in best-in-class commercial software dedicated to serving the U.S. Public Sector and the A&D supplier community. Software AG products are trusted by the world's leading companies across banking, insurance, logistics, manufacturing, and technology sectors and the U.S. federal government including IRS, SSA, DHS, and the DoD – to connect their enterprise. Our solutions remove the barriers of connecting data from every source – from cloud to edge – across an extended enterprise. We are recognized by Gartner and Forrester as leaders in API Management, Hybrid Integration, Industrial IoT (IIOT) platforms, and IT Portfolio Management and Enterprise Architecture

## **Make Data Driven Decisions: Business & IT Transformation**

Our IT Strategic Portfolio Management and Enterprise Architecture platform, Alfabet, empowers organizations to plan, invest and perform effectively by tightly coupling business priorities and IT returns with current and future architecture initiatives. It helps decision-makers make better investment decisions and reduce transformational risks by understanding when, where, how, and why to change the IT portfolio. This offering is complemented by Business Process Architecture, Modeling, Analysis, and Mining platform, ARIS, making it a comprehensive enterprise IT management platform. This platform enables the Army Office of Business Transformation (OBT) to get line of sight across their \$2.1B of annual IT portfolio providing decision support to leadership for strategic planning and road mapping while enabling rapid evaluation of proposed capabilities in under 3 days and reducing redundant investments.

## **Liberate Data: APIs & Integration**

Our API Management and Integration platform, webMethods, provides connectivity to everything – business systems, data, devices, SaaS apps, and APIs – bringing together all your systems and data sources to deliver a comprehensive and trusted view of your business functions across your entire organization and its components. The Internal Revenue Services (IRS), for example, was able to fully integrate their enterprise systems and lower costs with a simplified architecture and common set of services to securely access data. This enabled them to maximize ROI of existing IT investments, greater

responsiveness to business stakeholders, and modernize E-Filing to meet the IRS goal of \$29M per year costs savings for E-Filing.

## **Operationalize Data: IoT & Analytics**

Our self-service IoT and Analytics platform, Cumulocity, connects networked assets – devices, machines, and sensors – allowing users to rapidly create IoT solutions. With built-in device management, analytics, and dashboards you can also integrate your IoT devices with your business systems. The comprehensiveness, flexibility, and security of our platform were drivers in DHA choosing us to solve a critical and emergent need during the COVID-19 pandemic. Cumulocity automated the tracking of personnel-to-personnel exposure within defined proximities in controlled DoD environments with a highly secure, cloud-to-edge solution. Being device and use-case agnostic, a wide range of IoT-based solutions can be supported such as asset tracking, servicemember health and safety, machine monitoring and predictive maintenance, border security, and smart facilities.

## **Who we are**

We focus on building trusted relationships with our customers. That starts with our highly effective “Prove IT First and Prove IT Fast” approach to solving mission-critical IT challenges. We quickly prove the viability of our solutions in a customer's environment with superior products and experienced technical resources in minimal time with little to no cost. Embraced by our customers, this approach has been proven to minimize risks associated with Business & IT investments.

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## **ABOUT SOFTWARE AG GOVERNMENT SOLUTIONS**

Software AG Government Solutions delivers leading edge software that helps the Government connect existing, new and future technologies together whether on premise or in the cloud. Leveraging our Government Integration Hub, webMethods, and our strategic IT portfolio platform, Alfabet, along with our highly effective “Prove IT First and Prove IT Fast” approach to solving mission critical IT challenges, we specialize in helping customers optimize large scale, mission critical solutions across complex extended enterprises. Learn more at [www.SoftwareAG.gov](http://www.SoftwareAG.gov).

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